OMREB Monthly Buyers Survey - AUGUST 2011

1. Help us to understand who the Buyers are in the OMREB area.

To understand who property Buyers are in our Board area, where they're from and where they're purchasing, please assist us by completing this short survey.

Please complete this survey for the MLS® listing noted in your Survey Invitation email – the deal you acted as a Buyer's Agent for that became unconditional in the month of AUGUST (all subjects removed and all documents submitted and in the system by August 31st).

FYI: A separate email will be received for each deal and its MLS Number noted.

DEAL CONFIRMATION: For easy reference, the MLS® NUMBER for each deal you officially completed as a Buyer's Agent in AUGUST will be provided in your email invitation - with a SEPARATE email for each deal if you had more than one. Please refer back to your emails to confirm numbers, or contact Jan Bauman at JBauman@omreb.com if you have any questions.

COMPLETE SURVEY SEPARATELY FOR EACH DEAL: If you had more than one deal close during the month, please complete the survey separately for each deal: input info for deal number 1, exit then re-enter and complete for deal number 2, and so on.

NOTE: Some questions allow for more than one answer and you may leave unanswered any questions for which you do not have the information. You can go back to previous pages in the survey and update existing responses until the survey is finished or until you have exited the survey. After the survey is finished, you won't be able to re-enter the survey to make changes. However, you can start again for a separate deal.

DRAW: As an incentive to complete the online survey, we will enter your name into a monthly draw for free MATRIX User Fee for the month immediately following the survey.

NAME REQUIRED: You MUST supply your name to be eligible for the draw.

DEADLINE: Sunday, September 18, 2011 at 11:00 pm

Thank you for taking the time to provide us with your valuable input. If you have any problems completing this survey, please advise jbauman@omreb.com

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1. How would you best describe your most recent Buyer - property category? (Check one or more.)

- [ ] First time buyer
- [ ] Moving from one property to an upgraded property
- [ ] Moving from a strata property to a single family home
- [ ] Moving from a single family home to a strata property
- [ ] Moving into a retirement home/senior's community
- [ ] Buying revenue property for investment purposes
- [ ] Buying recreational property
- [ ] Other

If "Other", please specify (explain).

2. Please describe the Buyer - demographic/family status. (Check one or more.)

- [ ] Single male
- [ ] Single female
- [ ] Couple without children
- [ ] Two parent family with children
- [ ] Single parent with children
- [ ] Empty nesters or retired
- [ ] Other

If "Other", please specify.

3. How did the Buyer finance the purchase? (Select one or more answers.)

- [ ] Conventional mortgage (20% or more down payment)
- [ ] High ratio mortgage (less than 20% down)
- [ ] All cash
- [ ] Rental income necessary to qualify for financing

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4. Where did the Buyer move from? If an Investor, choose where he/she is from even if not actually making a move. (Select one answer.)

- ◯ From within the OMREB Board area (Peachland to Revelstoke)
- ◯ From the Lower Mainland or Vancouver Island
- ◯ From other areas of BC
- ◯ From Alberta
- ◯ From Saskatchewan/Manitoba
- ◯ From Eastern Canada/Maritimes
- ◯ From outside Canada

5. In what area was the property purchased? (Select one answer.)

- ◯ Kelowna/West Kelowna
- ◯ Central Okanagan (excluding Kelowna/West Kelowna)
- ◯ Vernon/Coldstream
- ◯ North Okanagan (excluding Vernon/Coldstream)
- ◯ Salmon Arm
- ◯ Shuswap/Revelstoke (excluding Salmon Arm)

6. Please add your comments here (optional):

7. Your Name and Brokerage (optional - required for draw):